



résumé

Sarah Hodge

In 2008, Sarah graduated with a First Class BSc (Hons) Degree in Architectural Engineering and Design Management. This multidisciplinary course focused on the design, construction and building services aspects of the industry and provided an extensive insight into sustainable design principles.

After completing her degree, Sarah joined Kier and during this time was involved in helping to develop Kier's 'Bid Winning Strategy', which was launched to improve their regional and national tendering potential.

Sarah has led on a number of high profile, complicated tender processes; and has a variety of experience particularly within the public sector.

Her experience as both a Design Manager and Bid Manager means she has a good understanding of the entire preconstruction process, and has developed the ability to manage external consultants and internal colleagues alike.

In a short space of time, Sarah has created a good reputation through her dedication to any project to which she is assigned. Her hard working ethos, organisational skills and personable manner, coupled with her ability to motivate, encourage and lead diverse teams makes her a valued member of any bid team.

What Sarah would bring to your team

Sarah's organised and proactive approach means she can offer clients reassurance that their submission will be carefully managed at all times.

In addition, her meticulous attitude means that every document produced will be extremely client focused, well written and highly presentable.

Particular strengths include:

- Ability to lead a team and to provide support to all facets throughout a tender process
- Enthusiasm and commitment to any challenge presented
- High motivation and self discipline, meaning that even extremely tight deadlines can be managed effectively



EXAMPLE ASSIGNMENTS:

- Stoke and Staffordshire Fire and Rescue Authority PFI
- Kent BSF Waves 3 and 4
- Harris Academy, Academy Framework, Croydon
- IESE Primary Capital Programme Framework, Croydon and Kingston
- UK Supreme Court, Westminster
- Terminal 3, Heathrow Airport