



résumé

Andrew Isherwood

Andrew combines more than 20 years' experience in the construction industry with specialist skills in internal and external communications planning and bid management.

He has managed the communications needs of individuals, business units and companies, advising on the most appropriate communications channels or platforms to achieve their desired outcomes.

What Andrew would bring to your team

Andrew has led multi-disciplined bid teams, co-ordinating, editing and proofreading individuals' input to create high quality bid documents that satisfy clients' requirements and meet strict deadlines.

Andrew is also skilled in reviewing corporate bid management processes and providing recommendations for improvement, including the 'look and feel' of standard data such as CVs, case studies and other presentation material.

Achievements:

- Producing 100+ prequalification and bid documents annually for a UK construction company, converting 60% of prequalification documents into bids and over 30% of bids into firm contracts
- Implementing all internal and external communications and branding activities relating to the launch of a new business unit
- Writing winning submissions for a number of industry awards



EXAMPLE ASSIGNMENTS:

- Bond Street Station Upgrade
- Crossrail Running Tunnels and Thames Tunnel Station Caverns
- Crossrail Civil Advanced Works Package 1 Liverpool Street Station
- M6 Heysham Link
- Bath Transportation Lot 1
- SE Hampshire Rapid Transit
- Scotswood Infrastructure
- Luton Guided Busway
- Monmouthshire Housing Association HQ
- Sandwell Waste PFI
- BP Global Alliance
- HM Treasury PFI
- Express LIFT Framework
- M4 Controlled Motorway Scheme
- Partnerships for Schools
- OGC PM/Design Framework
- Royal Festival Hall, South Bank
- West Coast Route Modernisation
- Tesco Centre, Yardley
- Nokia Framework Agreement