



International

Prequalifications | Bid Management | Response Authoring | Submission Management | Presentations

International Experience

We are increasingly being asked to support clients' tenders for international projects. We use our project experience gained in the UK and overseas to add value to tender proposals and assist in both content development and the document formatting and production process.

We either collocate with clients at international locations to provide bid management support locally, or work from the UK making best use of technology to create a dynamic working environment. We recently did an experiment with an Australian company who sent us tender responses to review and improve them while they were sleeping – 24 hour working without the sleep deprivation, a great success!

We also work on assignments where the accuracy in construction terminology and the translation of text into the English language is important, for example company brochures, and advertisement site leaflets.

Major Tender Experience

Prior to joining PCS, members of the team were involved in preparing tenders for the following major international projects:

- The Burj Tower, Dubai
- Atlantis Hotel and Water Park, Dubai
- University Hospital, Dubai
- Doha Airport, Qatar
- Motorcity Uptown Area 1, Dubai
- Dubai Racecourse
- Shakhtar Donetsk Stadium, Ukraine
- Old Town Island, Dubai
- Moscow Airport, Russia
- Al Raha Beach, Abu Dhabi
- American University, Cairo
- Submarine Flotilla, Canada

El Teniente Mining Tunnels, Chile

Our client commissioned PCS to draft some of the qualitative responses in English, for translation into Spanish.

Using our existing knowledge of our client's organisation and our detailed knowledge of the 'soft issues' requiring detailed responses, we drafted writing plans and responses in partnership with our client's team.

International Contractor's Communications Department, Paris

PCS assists the Communications Department of one of the World's largest contractors with promotional material that is to be produced in English. This includes brochures, documentation and advertisements.

We work with our French client's representatives to understand precisely what they wish to communicate and then produce text which is both relevant and appropriate. We have used our specialist skills in communications and branding to achieve excellent results.