



Energy

Prequalifications | Bid Management | Response Authoring | Submission Management | Presentations

Energy Sector Experience

PCS team members have many years experience of both tendering and being part of teams responsible for delivering energy sector projects. Our team's specialist knowledge from major projects such as Sizewell B, Heathrow Terminal 5 and the rail industry has assisted our clients to develop solutions, particularly in the nuclear decommissioning and new nuclear markets, based on industry best practice, including behavioural safety and delivery 'right first time' through progressive assurance.

Our understanding of the key issues affecting the development of detailed proposals brings significant value to the bid teams we work with:

- The regulated nature of the industry - consents and licensing regimes
- Nuclear quality arrangements - the rigorous quality control, project controls and governance and the inspection, testing and auditing procedures
- The challenges associated with rapidly mobilising a large multi-national workforce and the welfare and industrial relations issues that must be addressed
- Modular type construction using offsite manufacturing facilities, offsite logistics and consolidation centres
- Supply chain management with subcontract arrangements and competency based selection processes
- Predictability of delivery to time and cost
- Early engagement and collaboration between the client and contractors

New Nuclear Build Programme

We have been engaged to work with a major international joint venture consortium, to assist them in securing contracts being procured as part of the new wave of nuclear power station projects in the UK.

Hinkley Point C Earthworks, Preliminary Works and Main Civil Works

We have so far assisted with the development of this team's tenders for the Hinkley Point C Earthworks and Preliminary Works, Main Civil Works and the Marine Works contracts.

When the first of these had to be rewritten for a re-bid process, our support in managing the necessary document changes was greatly appreciated. For the Main Civils Works tender we provided a team who were tasked with:

- *Assisting authors in the development and finalisation of writing plans and responses*
- *Managing the bid deliverables programme and co-ordinating inputs*
- *Preparing organisation charts, diagrams, process maps and CVs*
- *Helping to facilitate the red team review and improvement process*
- *Working with the team to produce experience data to support technical proposals*

Hinkley Point C Marine Works

On the Marine Works tender we supported the team by assisting in the development and finalisation of responses in readiness for submission

SDP Waste Encapsulation

This project to develop a large waste processing and encapsulation project at Sellafield was being procured as an ECI scheme.

PCS was commissioned in a bid management role with particular responsibility for leading the production and finalisation of the Quality Statement. We were able to provide an experienced bid manager at short notice, to work as a "right hand man" to our client's own bid director during a period when internal management resource was over-stretched, ultimately helping the team win the contract.